

GARDINER SECURITY NEWS

NO ONE DELIVERS MORE.

THE ALL NEW GARDINER SECURITY CORPORATE WEBSITE

Following the recent upgrade of the e-commerce site showcased in Issue 17 of ALERT!, we have now re-launched the new corporate end of the site. The recent upgrade includes a new colour scheme; an upgraded news section that now presents the latest news on the front page along with pictures and attachments. There is also a Technical Info section that includes a Glossary of technical terms and technical Frequently Asked Questions (FAQs) for each division. The commercial FAQs section answers questions about our website as well as outlining the benefits of using the site for on-line ordering.

Customers can order a printed copy of the current catalogue through the website and can also download copies of the current specifier catalogues and Alert magazine in pdf format. The site gives the user access to maps and directions for the Gardiner Security branch network and also contact details for all of our product divisions.

This website is available to you without a password. Log onto www.gardinersecurity.co.uk

GARDINER SECURITY E-COMMERCE WEBSITE

Online Quotes

At times, shopping around and requesting quotations can be a real nightmare of a task. Pricing in printed catalogues becomes obsolete usually within the first couple of months after production, and printed catalogues are not flexible enough to show pricing on each customers individual contract. With this in mind we created Gardiner Security On-line, a website that is tailored to the individual needs of our customers. All pricing on our website is live and the site is updated constantly.

The service is available 24/7 so you are not constrained by office opening hours when placing an order or requesting a quote.

Gardiner Security On-line allows our credit account customers to log in to their account and retrieve quotes that have been done on the customers behalf by our sales staff. The site even allows our customers to create and print their own quotes. To accept the quote, simply call it up and then click Convert to Order.

Gardiner Security on-line is a customer focused, e-Commerce website that offers many business benefits other than online ordering alone. Once your account is activated for on-line access you can view your contracted pricing; and you will have access to all quotes connected to your account. Other benefits include a multi-criteria product search, branch and company stock information, access to account information, the ability to print copy invoices and track orders.

All you need to do is register to activate your account on-line. For a fast track registration and for more information, please call Kim Whitehead on 01706 510545 or email at kwhitehead@gardinersecurity.co.uk.

Alternatively log on to www.gardinersecurity.co.uk and click LOG ON and then Register. Your account will usually be activated within 2 working days.

RR1819

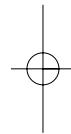
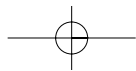


ALERT!

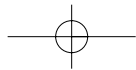
Published quarterly by Gardiner Security

Units 25-27 Transpennine Trading Estate Rochdale Lancashire OL11 2PX Telephone: 01706 343343 Editor: Simon Brooke Email: sbrooke@gardinersecurity.co.uk www.gardinersecurity.co.uk

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GARDINER SECURITY



ALERT! NEWSLETTER

THE FULL STORY ON SECURITY



GARDINER SECURITY

Issue 18 January 2004

HAPPY NEW YEAR

New 2004 Product Guides and Prices

We wish you all a happy and prosperous 2004. The new 2004 Product and Specifier guides are to be launched in February.

Each divisional Product Guide contains a whole host of new products from the industries top manufacturers, along with technical descriptions and photographs. Plus there will be a new PA catalogue available. The guides detail the range of services available from Gardiner Security, such as training, delivery and technical support.

The Specifier Guides, which are quick and easy to use with clear referencing, allow installers to use them as a visual guide for customers when suggesting equipment. The full range of catalogues for CCTV, Access Control, Intruder, Fire and Integrated Systems and PA Systems will be available from February. Please contact your local branch stating your company name, address, postcode, contact name and telephone number.

Alternatively request your catalogues by email via sales@gardinersecurity.co.uk

Please state which catalogue you require and they will be posted out to you as soon as they become available.

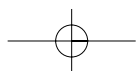
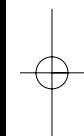
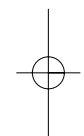
ACCESS CONTROL

INTRUDER

CCTV

INTEGRATED SYSTEMS

FIRE



ACCESS CONTROL DIVISION

GIVING YOU ACCESS TO LEADING PRODUCTS.



CDV AUTOMATIC DOOR OPENERS

Automatic door openers

Sprint/Transit, a range of automatic door openers which will suit most swing door applications. A range of models are available, depending on the door size and weight, the openers are easy to fit and maintain. The units have many features as standard, and work with any type of Access Control 'trigger' device - keypad, card reader etc.

The openers can be supplied with or without battery back-up, and are considered an essential product as the Disability Discrimination Act, Part III is enforced in 2004.

- Swing doors, in or out
- 'Intelligent' control
- Anti-crush sensor
- Push & Go feature
- Easy Install/Maintenance



The OTS-100 series range of door closers

The OTS series range of door closers offers 4 models, which cover almost every application of swing door.

The entry level closer is the OTS 110. This is an extremely competitive closer, ideally suited for standard sized doors with light to medium traffic.

The OTS 210, 320 and 440 models have identical fixing templates, and vary in their application depending on the door type and weight.

All models are manufactured by Gretsch-Unitas from Germany. The performance of the products are as expected with German engineering and build quality.

As a quick reference, each model is specified as follows:

- OTS110, 2-4 power rating
- OTS210, 1-3 power rating
- OTS320, 2-4 power rating
- OTS440, 2-5 power rating

For further information contact your local Gardiner branch.

RR1801



LAMINEX EXTENDS ID ACCESSORY RANGE

Comprehensive range of card holders

With numerous new products added during 2003, the range of Laminex ID accessories is now bigger and better than ever before.

Laminex offers a comprehensive range of card holders and PVC wallets to clearly display and protect all ID passes. Various styles are available for use with proximity cards as well as single and multi card applications. And with a wide variety of new colours available, customers are able to choose a display option to suit their needs.

An extended selection of attachment options are also on offer with a variety of clips, chains, lanyards and yo-yos available. Additions during 2003 have included the new metal hook attachment option on all stock lanyards and an extension to the range of colours available on non-personalised yo-yos.



RR1802

VIDEX SMART VIDEOKITS

Available from February

The new VIDEX "SMART" VIDEOKITS will be available from February 2004. They are compact in size, simple to wire and have a wealth of features not found in more expensive models.

The "SMART" VIDEOKIT is available in a white or grey finish and offers the following features:

- Surface mount slimline panel. Only 100mm wide
- Adjustable 3-level electronic call tone volume
- Vertical and horizontal camera angle adjustment
- Picture recall facility
- Facility for 2nd entry panel
- New 3000 series monitor
- Extension monitors or handsets if required
- V6 wires only - no coaxial cable required
- 1 and 2 way kits available in colour and mono

RR1803



Access Control Technical Sales Support Team

The team are available to supply quotes, technical advice for the full product range of Access Control and help with specification of systems and technical problem solving.



Alan Bradley



Andy Lumb



Matthew Valentine



Duncan Mudie

Contact Access Technical Sales Support on 01706 510556 or access@gardinersecurity.co.uk

INTRUDER DIVISION

GETTING INSIDE YOUR BUSINESS.

REVISED INDUSTRY STANDARDS

Proposed implementation of European standards

The Revised Industry Statement Of The ABI, BSIA, NSI & SSAIB On The Proposed Implementation of European Standards. The decision of the CENELEC BT to postpone the Date of Withdrawal (DoW) until the 1st March 2003 will allow British Security Industry time to have in place the necessary documentation to support the implementation of European Standards.

The British Standards Institution (BSI) committee, GW/1/2, which is currently revising PD 6662, has requested that DD 243 be revised as soon as possible to take into account lessons learnt over the past 18 months of its publication. It is the industry aim to finish the revision of DD 243 before the end of 2003 to allow the revised DD 243 edition to be published before March 2004.

The ACPO proposals for reducing false alarms from PA's will require the re-engineering of intruder alarm panels to meet the new requirements. To enable Security Industry Manufacturers to move from the current national specifications for intruder alarm equipment to the European requirements in the revised draft 50131-1, the revised PD 6662, the revised DD243 and the ACPO PA proposals, it has been agreed by the main UK industry organisations that:-

There will be dual running of the revised draft EN50131-1 (using the revised PD 6662) and British standards from - **1st March 2004**.

Installers who wish to install to the revised draft EN 50131-1 under the new revised PD 6662 and the revised DD 243 can do so as long as they can source conforming equipment. As long as the aforementioned standards have been issued by 1st March 2004, the time frame for ceasing the continuing use of BS 4737 and other conflicting British standards for all new intruder alarm system installations will be - 1st March 2005.

The time frame for all new systems incorporating a PA facility to meet the ACPO PA panel requirements will be - **1st March 2005**.

It is important that all sectors of the Industry prepare for the introduction of EN50131-1 as soon as practicable. Manufacturers will endeavour to produce graded equipment clearly marked in the shortest practical time frame. Installers should ensure that after 1st March 2005 they only install intruder alarm equipment that meet the requirements of the revised European Standard EN 50131-1, the new revised PD 6662, the revised DD 243, and (where applicable) the new ACPO PA proposals. The equipment used should be clearly marked giving the correct environmental classification and, where there exists a component standard or component technical specification published in the 50131 series, giving the correct grade.

The above industry statement is approved by ACPO and ACPOS.

RR1804

NEW PRODUCT LAUNCH

The Spyder shock-sensing device

The Spyder is a state-of-the-art vibration and shock-sensing device for protecting your property. Designed to maximize sensitivity to attack whilst minimizing the likelihood of false alarms the Spyder uses a specially derived algorithm for signal processing the input from the shock-sensing detector.

- EN50131-2 Grade 2 compliant
- EN50131 Environmental Class II
- Digital Signal Processing
- Multi-unit Synchronisation
- LED indication
- Discrete Mode
- Very Low Current
- Continuously Variable Sensitivity
- Tuned Algorithm for optimum discrimination analysis
- Calibration LED for ease of installation



RR1805



Detectors for every application!



Next PIR
cat code: 045-0937

12m digital PIR for residential applications. Unique lens design provides solid curtain coverage leaving no place for would-be burglars to hide.



Next QES
cat code: 045-0975

12m digital residential or commercial Quad detector, with event verification and no-adjustment installation. False alarms will be a thing of the past.



Next Duo
cat code: 046-0374

Dual-technology detector for domestic and commercial applications, with easily selectable 6m, 9m & 12m range options no more guess work required!



Next K-985
cat code: 058-0010

12m PIR with Pismart technology that provides up to 85lbs (38kg) tolerance to animals below 1m from the floor and an outstanding 42lbs above 1 metre.



Discovery Duo
cat code: 046-0246

12m dual-technology PIR and Microwave sensor suitable for harsh environments such as garages, warehouses and offices.



Discovery
cat code: 045-0573

15m PIR with sealed optics and pulse count selector. Comes complete with wall/ceiling bracket for those awkward installations.



Discovery K-980
cat code: 045-0238

Visionic's best selling Pismart PIR with 12m range and up to 80lbs of tolerance to animals.



Next MCW
cat code: 058-0115

No wires, no mess, no fuss installation. Next MCW wireless PIR is compatible with Powermax control panel and MCR-304/308 hybrid receivers.



Next K-985 MCW
cat code: 058-0116

Pismart technology in a wireless PIR for up to 85lbs (38kg) tolerance to animals. Compatible with Powermax control panel and MCR-304/308 hybrid receivers.

Please contact your local branch for Details:

Tel: 01706 343343 Fax: 01706 355555
email: sales@gardinersecurity.co.uk Visit: www.gardinersecurity.co.uk



RR1806

CCTV DIVISION

TOTALLY FOCUSED ON MEETING YOUR NEEDS.



VANTAGE ADDS TO RANGE

More additions to the Vantage family, available through Gardiner Security. VEM452KU mono camera kit complete with camera, direct-drive varifocal lens, power supply and bracket **(3080707 £169.00)**

Monochrome kit 600 TVL resolution

- .01 lux
- 4/8 mm
- Auto iris

VEC852KU colour camera kit complete with camera, direct-drive varifocal lens, power supply and bracket **(3080709 £199.00)**

Colour 480 TVL resolution

- 0.2 lux
- 4-8 mm
- Auto iris

RR1807



New Single channel DVR

DVR1S80 single channel with 80Gb HDD, Ethernet, Hot swap bay and download to flash memory card **(3490368 £599.00)**

DVR1S120 single channel with 120Gb HDD, Ethernet, Hot swap bay and download to flash memory card. **(3490369 £699.00)**



DENNARD CAMERA HOUSINGS

New range of camera housings

Type 508

This housing is a stylish weatherproof, fixed attitude, vandal resistant enclosure, designed to accommodate a wide range of CCD cameras. The housing incorporates its own universal hidden cable bracket with built-in locking teeth. To simplify set up and maintenance the extruded aluminium body with sunshield can slide forward and hang from the front of the camera platform.



Also available:

- Type 515/516/517 - a range of environmental camera housings are designed to accommodate a wide range of camera / lens combinations.
- Type 2010 comprises a stylish pressure die cast enclosure, sized to suit the current range of CCD cameras with fixed focus lenses, plus wall bracket with cable management system.
- Type 506. This housing is specially designed to accommodate a range of CCD cameras and incorporates a removable top cover for camera access.

All are weatherproof to BS.EN60529 level IP65 (no water ingress).

RR1809

PHILIPS BOSCH LAUNCH DIVAR

Versatile recording and alarm functions
DIVAR is a full-colour duplex recording system for simultaneous recording and playback. It has three recording modes ('Linear', 'Circular' and 'Conditional') with overwrite protection of marked video to prevent the loss of vital evidence material. Alarm functions include user-definable motion detection on all camera inputs, while alarms situations are coded for instant recall.

The maximum record rate is 50 images per second for PAL (60 for NTSC), although the record rate and image quality are selectable per camera input to facilitate

recording cameras in high-risk areas at a higher quality than those in lower risk areas. The system also has six user-programmable recording profiles, allowing different system behaviour during, for example, day and night.



RR1808

SANYO

Real Time Video Cassette Recorders

From Sanyo the SRT-series (Real Time Video Cassette Recorders) and the TLS-series (Time Lapse Video Cassette Recorders)

- SRT-8960P
- SRT-8040P

- TLS-1960
- TLS-9924
- TLS-4024P

RR1810

All Feature

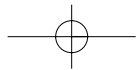
- Jog/Shuttle Control
- Tape Management System
- Multiple Recording Modes
- Security Lock

Other features include:

- Automatic Daylight Saving Time adjustment
- Open collector terminal
- Video loss alarm
- Clog detection

- Auto head cleaning
- 30-day memory backup
- Thread check
- Recording check
- Search and scan features
- Built-in time date generator
- OSD (On Screen Display) position control



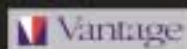


CCTV DIVISION

TOTALLY FOCUSED ON MEETING YOUR NEEDS.



Juno It's Here?



Exclusively available from....

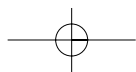


GARDINER SECURITY

Contact your local branch for details

Gardiner Security, Units 25-27 Transpennine Trading Estate, Rochdale, Lancashire OL11 2PX
Telephone: 01706343343 • info@gardinersecurity.co.uk

RR1811



INTEGRATED SYSTEMS DIVISION

CONNECTING YOU TO THE BEST PRODUCTS.



JVC'S VN-C30U

Network-based imaging

Upgraded Internet-Ready Pan/Tilt/Zoom camera for remote monitoring.

JVC's V.NETWORKS product line has brought a new standard of quality and versatility to network-based imaging. The ultra compact and self contained VN-C30U is a third generation fully controllable camera that can be connected to a computer network and be controlled and viewed by a remote computer.

The excellent picture quality is due to its 1/4" 380 000 pixel CCD, and a powerful 15x optical zoom lens. The camera includes a built-in Web server that allows it to be connected directly to the Internet without a computer. M-PEG1 compression enables smooth motion pictures, giving real-time image delivery. The 10Base-T/100Base-TX interface gives users the high-speed network connection required for reliable data transfer and operation function. For automatic surveillance an Alarm In/Out facility is provided.



RR1812

SANYO DAY AND NIGHT

Network solutions

The Day and Night Network camera (VCC-WB4000P) from Sanyo's NexusAge Product Lineup has many features:

- High definition for demanding surveillance applications
- 30 fps of High Image Quality
- Easily connected to LANs via Ethernet interface
- Professional imaging performance 1/3" 410,000-pixels CCD
- Minimum required illumination of 0.03 Lux (F1.2, in B/W mode)
- Automatic Day/Night Switching function
- Max 30 fps of High Image Quality (at 640 x 480 pixels)
- JPEG2000 Video Compression
- 5-step Picture Quality Setting
- Built-in Intelligent Motion Detector
- 16 MB of Internal Memory for Alarm Storage
- PCMCIA Slot for Additional Memory or Wireless LAN



RR1813

INTAMAC HOME MANAGER

Exclusive for Gardiner Security

Intamac Home Manager is available now on a '3 for 2' offer exclusively through Gardiner Security.

An award winning messaging service that monitors your alarm and contacts your keyholders. As seen at the Gardiner Security Roadshows 2003.

Intamac's Home Manager is an automated messaging service which monitors your security system, and raises the alarm via SMS text message, voice call and email. A secure online account backed up with Call Centre support gives your customers the ability to administer their own account, view a full event log, and self-manage their own keyholder contacts list.

Key Benefits:

- simple to connect
- available to all installers, whether NACOSS / SSAIB approved or not
- recurring revenue through annual subscription fees from customer
- connects to all leading manufacturers' communicating panels
- optional upgrades such 'Pay-as-you-go' Group 4 guarding

See the Integrated Systems Catalogue to see how the Intamac Home Manager can be used for X10 Home Automation control.

The Intamac Home Manager service: Winner of 'Best Initiative' at the 2003 Security Excellence Awards.



RR1814

PIXORD VOICE SERVER

Audio/Video synchronisation

The Pixord voice server can operate independently with its own IP address to instantly transmit voice across a network or around the world. Integrated with a Pixord camera or video server to provide video and audio synchronisation.

The voice server can be accessed through a standard browser with no additional application or software required.

All functions including Video Conferencing and network voice/image surveillance can be easily set up from your fingertips with no extra communication costs incurred. It is the best tool for today's network video and audio transmission.

Features:

- Web based full duplex voice communication
- Complete web based configuration, no additional software needed
- High quality compression rate, bit rate down to 5.4kb/sec
- Built in Ethernet interface support for stand alone operation
- Com port connection to work with Pixord video server or network camera



RR1815

FIRE DIVISION

TAKING THE HEAT OUT OF FIRE DETECTION.



TRAINING FOR 2004

BFPSA accredited courses

With numerous changes in the British Standards and forthcoming legislation Gardiner Security have arranged a training schedule exclusively available for our customers.

BFPSA and Gardiner Security are partners in a joint training initiative, and are pleased to be able to offer the following dates and locations as listed. The BFPSA courses are accredited and certification is provided to candidates who complete and pass the one day courses in design, commissioning, service and maintenance.

The cost of the course is normally £185.00. However, as an added benefit to Gardiner account customers, the course fee will be subsidised by us and therefore a booking fee of only £120.00 is required. We have taken this initiative in order to help support our customers in becoming confident in all aspects of the UK's growing and highly lucrative fire market. To further support our customers we are also providing, free of charge, technical and product training by our suppliers, in the field of detection, analogue addressable systems and many other products that we offer.

For more information on the course content and availability, or for more information on the potential growth of fire in 2004 please contact your regional fire representative or fire division on **01706 510515**.

Please note that product training dates may be subject to change.

RR1818

EXCLUSIVE FROM NOBY UK

Fire alarm control panels

From Noby U.K. Limited. Exclusive to the Gardiner Security Fire Division, the Noby Range of EN54 pt 2 & 4 Conventional Fire Alarm Control Panels.

The 4 zone FACP (only) has a Unique Keypad option available.

Please see your local Gardiner Security branch for more details.

RR1816



ADVANCED ELECTRONICS

Networkable analogue addressable control panels

Fire detection is covered by a range of networkable analogue addressable control panels and peripherals, supporting independent third party protocols and devices.

For flexibility and reliability all the company's control and indicating products are based around a common core technology.

RR1817

This 'commonality' enables the company to offer a broad range of equipment, with maximum design effort efficiency and ensures familiarity with the products for the end user.



GS - BFPSA 2004 TRAINING CALENDAR

Location Glasgow

COURSE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
BFPSA Unit 1		24th					27th					
BFPSA Unit 4											16th	
BFPSA Unit 5					25th				21st			

Location Salford

BFPSA Unit 1		10th					13th					
BFPSA Unit 4											2nd	
BFPSA Unit 5					11th			7th				

Location Beckton

BFPSA Unit 1			2nd					3rd				
BFPSA Unit 4											23rd	
BFPSA Unit 5						8th		28th				

Location Birmingham

BFPSA Unit 1		17th					20th				9th	
BFPSA Unit 4												
BFPSA Unit 5					18th			14th				

Unit 1. Fire Detection Design Course
Unit 4. Installation and Testing
Unit 5. Fire Alarm Maintenance

Cost £185.00. GS will subsidise its customers £65.00 Cheques for £120.00 should be sent when enrolling on a course made payable to BFPSA

Mark Wild is co-ordinating all course information and bookings

2004 TRAINING CALENDAR

Location Glasgow

COURSE	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
Analogue Addressable Detection	20th	10th	23rd				6th			5th		7th

Location Salford

Analogue Addressable Detection			25th		6th		8th		7th	6th		9th
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Location Beckton

Analogue Addressable Detection				1st	20th					6th		16th
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Location Birmingham

Analogue Addressable Detection	13th		30th				13th			19th		14th
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Morley Courses to run from 9.30am - 12.30pm - Lunch - 1.30pm - 4.30pm
C-TEC Courses to run from 9.30am - 12.30pm - Lunch - 1.30pm - 4.30pm
Apollo 9.30am - 12.30pm -Lunch
No Climb 1.00pm - 2.00pm
Hochiki 2.00pm - 5.00pm